

The Source

 **Eckert & Ziegler**
Contributing to saving lives

A NEWSLETTER FOR THE NUCLEAR MEDICINE WORLD

FIRST/SECOND QUARTER 2015

See us at the SNMMI Annual Meeting



**Learn About the Smart Choices
for Flood Sources - Visit us at
Booth #435**

Isotope Products ProKem™
Flood Sources

ProKase™ for highly
portable flood source
storage and handling

Pb Shipper™, the UN2915
alternative to return your
Co-57 flood sources.



CALENDAR OF EVENTS

TRADESHOWS

Health Connect Partners,
Orlando, FL
March 4-6

Central Chapter
Oak Brook, IL
March 28-29

MD Expo
Nashville, TN
March 29-31

Southwest Chapter SNMMI
Austin, TX
April 9-10

**Florida Nuclear Medicine
Technologists Chapter SNMT**
Orlando, FL
April 30-May 2

SNMMI Annual Meeting
Baltimore, MD
The Baltimore Convention Center –
June 6-10

Connect with EZIP

“Like” us on Facebook for an incentive off of
your next source order.



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From the EZIP Suggestfest! Pb Shipper.

"I am tired of the Hassles of shipping back depleted sources UN2915, I don't have the training to sign all of the documents required by FedEx and the D.O.T, I will just wait until the source decays down before I send it back, FedEx rejected my package AGAIN!"

We heard all of your cries for help and from those cries the PbShipper and Pbshipper-C were born.

- **Hassle free shipping of your depleted flood sources!**
- **No More Dangerous Goods Forms**
- **No More UN2915**
- **Hassle free returns**



EZIP works with Siemens to launch new Intevo System

I have had the pleasure of closely working with the Development Engineering team at EZIP over the past several years while developing prototype concepts as well as product realization. I have always found the team members to be competent, innovative, and responsive to the needs of the customer. During the course of the development process I also had to work with the Marketing and the Regulatory teams at EZIP who were instrumental in insuring regulatory approval in time for product launch. I look forward to working with the entire EZIP team in the coming years while developing the next generation of products. Their singular focus on understanding the customer's need makes them more like a partner rather than just a vendor or a supplier that we do business with.

Manojeeet Bhattacharya, PhD
Senior Staff Scientist
Molecular Imaging Research and
Clinical Collaboration
Siemens Medical Solutions



EZAG Gives Back

Eckert & Ziegler Awards Prizes to Young Nuclear Medicine Researchers



The 2014 award of \$1,000 each went to five nuclear medicine specialists for their research work in the fields of cancer diagnostics and therapy. The awards were conveyed at the congress of the European Association of Nuclear Medicine (EANM) in Gothenburg.

A jury of seven EANM members chose the following five laureates from a total of 560 entries: L. Kurch, Germany; E. Lopci, Italy; B. Mills, United Kingdom; K.P. Willowson, Australia; and S. Yook, Canada.



Meet Our Team

Frauke Homann of IPE Germany

Please tell us about yourself.

I live in Braunschweig, Germany in an apartment very close to the city center.

It doesn't matter if I want to meet my friends in a cafe, go to the gym, or spend the evening in the local Irish pub for popular karaoke, everything I need is within a walking distance.

After graduation, I joined the sales team for a local coffee roaster and had a chance to gain my first experience in customer care and support. It was a great time, but my tasks were very simple and I needed to further challenge and develop myself. Luckily, IPE was looking for someone to support their team.

When did your start with IPE, and what are your job responsibilities?

I became a member of IPE in April 2013. I had no prior experience with nuclear medicine nor with international customers. I enjoy what I do! As a customer service representative, I am responsible for everything around the order processing, beginning with the initial inquiry and finishing with the invoice. I now look after Germany, Italy, Benelux, Greece, Malta, Cyprus, Turkey and the Middle East.

What is the most interesting thing you have learned while with IPE?

I highly appreciate being in direct contact with people in so many different countries (and also continents). I find it very



exciting to learn about other cultures, conventions and characteristics of different nations. Sometimes a customer has the time to add a common phrase from his country to the email or explains the meaning of his name...I love these little things.

What part of your job do you enjoy the most and feel makes the most important contribution?

I see myself as an important link between several groups: customers, production, forwarders and authorities. I do everything to support all sides in the best possible way to guarantee the processes (ordering, consolidation, shipping, deliver, etc.) run as smoothly as possible.

While with IPE have you had the opportunity to travel and represent the company?...please elaborate.

I had the pleasure to join the EANM in Lyon, France (2013) and Gothenburg, Sweden (2014) where I met many of our global distributors and many colleagues.

Furthermore, I supported our Distributor from Turkey at the National Congress for Nuclear Medicine in Ankara last spring. I find that taking part in these shows is an excellent opportunity to learn more about the Nuclear Medicine Community, the customers and the colleagues from other EZIP subsidiaries. They give us a chance not only to deepen the business relationship but also the personal one...and I am happy about this experience.

