

H&A FIRST TAKE – H&A FIRST TAKE – H&A FIRST TAKE

25-February-20

## FY underlying EPS 15% ahead of the guidance

EUR	Q4 2019	Q4 2019 est	Q4 2018	yoy	FY 2019	FY 2019 est	FY 2018	yoy
Sales	46.9	47.3	44.9	4.3%	180.0	180.4	168.7	6.7%
EPS underlying	0.94	0.72	0.62	50.5%	4.60	4.38	3.12	47.2%

Source: Company data; Hauck & Aufhäuser

- **FY EPS 15% above the guidance.** EUZ reported FY underlying EPS (adj for one-time effects) of € 4.60, which represents a dynamic 47% yoy growth. This is **significantly above the guided € 4.00** and even above our more ambitious estimate of € 4.40.
- **Outstanding implied Q4 EPS growth.** The underlying Q4 EPS grew by 50% yoy sustaining the strong momentum recorded throughout the year (9m 2019: +46% yoy).

The **outstanding growth should be disproportionately driven by the Radiopharma segment** (25% of sales; 50% of EBIT) with 68Ga generators (eH&A: 50% of Radiopharma sales) continuing to enjoy excellent pricing power thanks to duopolistic market structure and excess demand.

- **We continue to expect dynamic growth in years to come.** In 2020E, EUZ should be able to generate c. € 12m of sales alone based on its recently announced initiatives with Yttrium-90 (Yt-90) in the US and China. Further, 68Ga generators are likely to experience further growth in the back-half of the year providing further upside.
- **An even more dynamic growth should be expected for 2021** primarily on the back of the prostate cancer therapy launch (from Novartis) substantially increasing demand for 68Ga and a gradual ramp-up of the US Yt-90 facility.

Final results as well as 2020E outlook to be published on 31<sup>st</sup> March.

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**Buy**

**Price target:** EUR 210.00

**Price:** EUR 158.00

Price as of: 25.02.2020; 12:40

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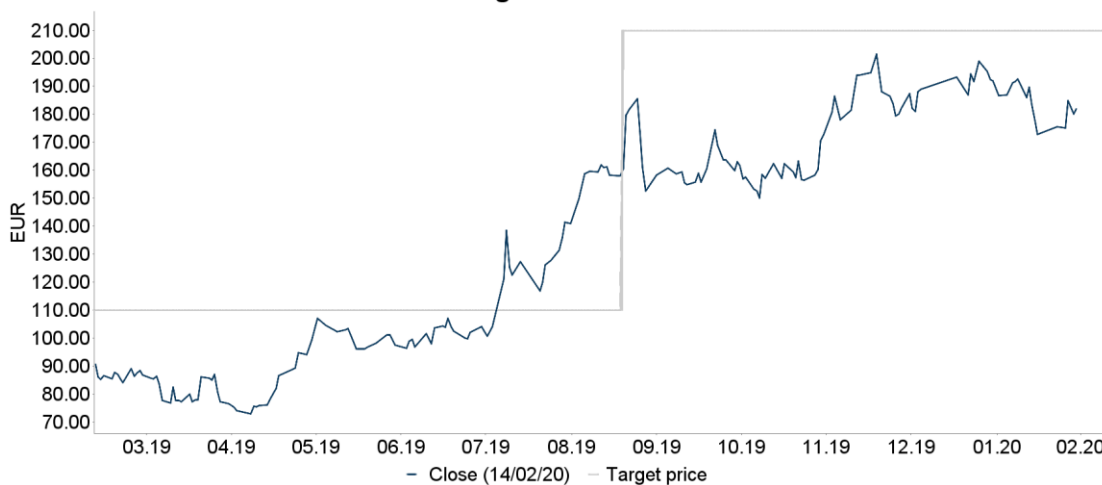
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Company	Disclosure
Eckert & Ziegler AG	2

**Historical target price and rating changes for Eckert & Ziegler AG in the last 12 months**

**Price and Rating History**  
Eckert & Ziegler AG as of 25/02/20

Initiation coverage  
08-April-10



Company	Date	Analyst	Rating	Target price	Close
Eckert & Ziegler AG	17.02.2020	Halitsa, Aliaksandr	Buy	EUR 210,00	EUR 182,00
	19.12.2019	Halitsa, Aliaksandr	Buy	EUR 210,00	EUR 188,00
	08.10.2019	Halitsa, Aliaksandr	Buy	EUR 210,00	EUR 169,00
	05.09.2019	Halitsa, Aliaksandr	Buy	EUR 210,00	EUR 179,60
	02.05.2019	Halitsa, Aliaksandr	Buy	EUR 110,00	EUR 82,10
	27.02.2019	Halitsa, Aliaksandr	Buy	EUR 110,00	EUR 86,00

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